

# EAGE

EUROPEAN  
ASSOCIATION OF  
GEOLOGISTS &  
ENGINEERS

SPONSORING OPPORTUNITIES

# Third EAGE Workshop on Naturally Fractured Reservoirs

## Calibration Challenges

5-7 February 2018  
Muscat, Oman

[www.eage.org](http://www.eage.org)

## Third EAGE Workshop on Naturally Fractured Reservoirs

Calibration Challenges

5-7 February 2018 – Muscat, Oman

### Technical Committee

Sebastian Geiger ( <i>Co-Chair</i> )	Heriott Watt University
Bertrand Gauthier ( <i>Co-Chair</i> )	Total
Thomas Finkbeiner	KAUST
Keith Rawnsley	Shell
Pascal Richard	Shell
Giovanni Bertotti	Delft University
Guillaume Backe	BP
Michael Welch	Danish Hydrocarbon Research & Technology Centre
Stig Lyngra	Saudi Aramco
Loic Bazalgette	PDO

### Workshop Overview

The aim of this workshop is to introduce a variety of case studies from geophysics, geology and reservoir engineering to discuss what needs to be done to increase our ability to build well-calibrated and hence reliable, static and dynamic models for naturally fractured reservoirs. These examples are intended to support the existing and emerging calibration techniques presented, review appropriate data sets, outline lessons learnt and define best practices for model calibration. The workshop will therefore provide an overview of the current state-of-the-art and indicate areas for future improvement. In this context, the workshop will also try to translate academic research in the relevant fields to industry applications and ensure that information and insights from independent studies can be placed into a relevant framework or global context.

### Sponsorship Opportunities

Using the EAGE's track record of producing high quality, technical events being a corporate sponsor at the Third EAGE Workshop on Naturally Fractured Reservoirs will give you high visibility in a qualitative and uncluttered environment that makes your message stand out.

This brochure has an array of unique promotional opportunities which would expose attendees and businesses to your company and promote your presence within the industry.

### Why Become a Sponsor?

Sponsoring this workshop will enable you to:

- Increase your visibility before a national, regional and international audience.
- Reach an influential, exclusive audience.
- Enhance your corporate image.
- Break through the media clutter.
- Associate your company with EAGE the world's truly multi-disciplinary geosciences society.

## **SPONSORSHIP OPPORTUNITIES**

### **Platinum Sponsor**

The benefits for this package are as follows:

- Logo & link on homepage & sponsor page of the workshop website
- Logo on cover page of all marketing collateral, workshop holding slide & advertisements
- Logo on workshop proceedings
- Logo on each table in the conference room
- Logo on the workshop Programme & Final Announcement
- Prominent logo on sponsor displays
- Logo on workshop holding slide as Platinum Sponsor
- Word of thanks from Chairman

**Package Price: EUR 12,500**

### **Gold Sponsor**

The benefits for this package are as follows:

- Logo & link on sponsor page of the workshop website
- Logo on each table in the conference room
- Logo on the workshop Programme & Final Announcement
- Prominent logo on sponsor displays
- Logo on workshop holding slide as Gold Sponsor
- Word of thanks from Chairman

**Package Price: EUR 9,500**

### **Workshop Dinner Sponsor (maximum 2 sponsors)**

EAGE offers the opportunity to act as sponsor of the Workshop Dinner. Benefits for the package include:

- Company logo & link on sponsor page of the website as “Workshop Dinner Sponsor”
- Logo on tables during the dinner
- Logo on the workshop Programme & Final Announcement
- Word of thanks from the Chairman

**Package price per sponsor: EUR 4,500**

### **Lunch Sponsor (maximum 2 sponsors)**

EAGE offers the opportunity to Sponsor Lunch during the workshop. Benefits for the package include:

- Company logo & link on sponsor page of the workshop website as “Lunch Sponsor”
- Logo in the lunch area & on dining tables on all 3 days
- Logo on workshop Programme & Final Announcement
- Logo on holding slide to be displayed prior to lunch break on all 3 days
- Word of thanks from Chairman

**Package price per sponsor: EUR 4,500**

## **Coffee Break Sponsor (maximum 2 sponsors)**

EAGE offers the opportunity to act as Coffee Break sponsor over 3 days at the workshop. Benefits for this package include:

- Company logo & link on sponsor page of the workshop website as “Coffee Break Sponsor”
- Logo at the coffee stations on all 3 days
- Logo on workshop Programme & Final Announcement
- Word of thanks from Chairman

**Package price per sponsor: EUR 3,500**

## **Lanyard Sponsor (Exclusive)**

EAGE offers the opportunity to sponsor the Workshop Lanyards. Benefits for the package include:

- Company logo & link on sponsor page of the workshop website as “Lanyard Sponsor”
- Logo on workshop Programme & Final Announcement
- Branded lanyard – sponsor to provide

**Package Price: EUR 3,500**

## **Icebreaker Reception Sponsor (Exclusive)**

The icebreaker will be held at the workshop hotel, and will be first opportunity the participants have to meet and mingle before the technical programme begins. Benefits for the package include:

- Company logo & link on sponsor page of the workshop website as “Icebreaker Reception Sponsor”
- Logo on workshop Programme & Final Announcement
- Company Logo & Sponsorship Title at the entrance to the Icebreaker Reception Venue
- Logo on each of the cocktail tables
- Logo on any directional signs to the Icebreaker

**Package Price: EUR 3,500**

*Sponsorship opportunities are not restricted to the packages in this brochure.  
We would be delighted to explore alternative ideas to fit your budget.*

For further information on any of the above sponsor opportunities please contact the EAGE Middle East Office on +971 (0)4 369 3897 or email [middle\\_east@eage.org](mailto:middle_east@eage.org).

## EAGE Middle East FZ-LLC – Sponsor Confirmation Form

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City/Postal Code: \_\_\_\_\_

Country: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

Contact person: Dr/Mr/Mrs/Ms: \_\_\_\_\_

Email: \_\_\_\_\_

### Invoice Contact Details

Company: \_\_\_\_\_

Address: \_\_\_\_\_

City/Postal Code: \_\_\_\_\_

Country: \_\_\_\_\_

Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_

Contact person: Dr/Mr/Mrs/Ms: \_\_\_\_\_

Email: \_\_\_\_\_

Purchase Order Number: \_\_\_\_\_

(Please enclose a copy of your PO if applicable)

### Sponsor Item(s)

\_\_\_\_\_ € \_\_\_\_\_

\_\_\_\_\_ € \_\_\_\_\_

**TOTAL (excl. VAT)** € \_\_\_\_\_

After receipt of the confirmation, we will send you an invoice. After receipt of the full payment of the invoice, the sponsoring benefits will be effectuated.

- I have read the terms and conditions for the sponsoring opportunities offered by EAGE Middle East FZ-LLC and I confirm that I accept them (please tick)

On behalf of \_\_\_\_\_ (company), I \_\_\_\_\_ (Name)  
hereby authorize sponsoring as indicated above

\_\_\_\_\_ (Authorized Signature) \_\_\_\_\_ (Date)

**Please Note:** In order to be included in future printed material as an official sponsor, please sign and email this form to [middle\\_east@eage.org](mailto:middle_east@eage.org) as soon as possible.

## SPONSOR TERMS & CONDITIONS

### 1. Terms

**EAGE** – is EAGE Middle East FZ-LLC, a limited liability company under UAE law and the contracting party in this agreement, and as the case may be in this contract, any of its designated employees.

**EVENT** – is any conference, workshop, field trip or exhibition organized by EAGE.

**SPONSOR CONTRACT** – the agreement between EAGE and the Sponsor, to which these Terms and Conditions are annexed.

**SPONSOR** – is the contracted party, as mentioned in the Sponsor Contract.

### 2. ENTIRE AGREEMENT

This Sponsor Contract constitutes the entire and only agreement between the Parties, and supersedes all prior or contemporaneous agreements, representations, warranties and understandings with respect to this Sponsorship, and the subject matter of this Sponsor Contract. To the extent that anything in or associated with the Sponsorship is in conflict or inconsistent with the Sponsor Contract, the Sponsor Contract shall take precedence. Amendments to the Sponsor Contract shall only be valid when made in writing and signed by both Parties.

### 3. SPONSORSHIP BENEFITS

During the Term of sponsorship, Sponsor shall be entitled to the benefits as described in the Exhibition & Sponsor Guide or Sponsoring Opportunities which can be found on [www.eage.org](http://www.eage.org).

### 4. PAYMENT

- a) Payments must be made in Euros, according to the instructions stated on the invoice;
- b) For credit card payments, a 5% surcharge is applicable;
- c) On all invoices, VAT will be applicable at the rate of the country where the event takes place.
- d) When a sponsor requires a Purchase Order number on the invoice, the Purchase Order number must be indicated on the Sponsor Contract.
- e) In the event of the failure of the sponsor to provide a Purchase Order number on time, the absence thereof on an invoice or related documentation shall not constitute in any way a reason to delay or postpone payment. Any such omission shall not affect EAGE's rights under this contract. The sponsor's purchase conditions shall not be applicable to this Contract.

### 5. CANCELLATION

Upon providing written notice, a sponsor may cancel, subject to the following conditions and restrictions:

- a) Cancellations received 3 months prior to the Event: the cancellation penalty fee shall be 50% of the total Sponsor Contract;
- b) Cancellations received after 3 months prior to the Event: the cancellation penalty fee shall be 100% of the total Sponsor Contract;
- c) Cancellations must be in writing and received by EAGE before the stated deadline(s);

### 6. TERMINATION OF THE EVENT

If the premises where the Event is to be accommodated are destroyed or damaged, or the Event fails to take place as scheduled, or is relocated or interrupted and discontinued, or access to the premises is prevented or interfered with by reason of any strike, lockout, injunction, act of war, act of God, emergency declared by any government agency, or for any other reason, this contract may be terminated by EAGE. In the event of such termination, the sponsor waives any and all damages and claims for damages and agrees that the sole liability of EAGE shall be to return to each sponsor any rental payments received.

### 7. LIABILITY

- a) Sponsor must notify EAGE in Writing of any claims it may have concerning the Sponsoring and/or Sponsor Materials within thirty (30) days of the Event – in the absence of which any right on Sponsor's part to claim damages from EAGE shall lapse. EAGE accepts no liability for the repetition of an error in Sponsor Materials, unless EAGE is notified in Writing immediately when the error first occurs.
- b) To the fullest extent permitted by law, under no circumstances shall EAGE be liable for any indirect, consequential, special, exemplary, incidental or punitive damages, such as loss of (future) profits or other economic loss, damages for delay, third party claims and suchlike, even if parties have been advised of the possibility of such damages.
- c) EAGE's total liability to Sponsor, including liability arising out of an Agreement, negligence or tort, or warranty, shall not exceed the amounts actually paid by Sponsor under an Agreement. If and in so far as EAGE's limitation of liability contravenes the provisions of applicable mandatory legislation or is not upheld by a court of law for any reason whatsoever, and this results in EAGE being liable for any loss on Sponsor's side (which is deemed to include any indirect loss), EAGE's total liability shall be confined to the amount as paid out by the liability insurance of EAGE in the case concerned, and in case such damages are not insured or paid by the insurance company the total liability from EAGE towards Sponsor shall be confined to an amount of twenty-five thousand euro (€ 25,000).

### 8. PRIORITY POINTS

For every € 1.000 spend on sponsoring, the sponsor will receive 1 point.

Priority points are the property of EAGE and not the property of any exhibiting company; they are rather simply used to determine the order of space selection.

Priority points cannot be transferred, sold or assigned.

Points can be used for booth allocation for annual exhibitions.

### 9. GENERAL

EAGE reserves the right to determine the eligibility of any sponsor. EAGE reserves sole control over admission policies. These Rules and Regulations are established for the mutual protection of EAGE and the sponsors. EAGE reserves the right to make such changes

in the time schedule or in the general plan of the Event as may be deemed by EAGE to be in the best interests of exhibitors and the Event generally. All matters and questions not covered by these Rules and Regulations are at the discretion of EAGE.

### 10. APPLICABLE LAW

This agreement and any agreement derived from it shall be governed by the laws of the United Arab Emirates.